

# Welcome onboard

## HAYES PARSONS MARINE

(a trading name of Hayes Parsons Ltd)



### Our team

**George Hayes**



**Chairman**

**Pasquale Zezza**



**Yacht Section Manager**

**Pam Klein**



**Marine Account Executive**

George is a Fellow of the Chartered Insurance Institute and was responsible for founding the Hayes Parsons Group.

He is a keen sailor and owns a famous classic yacht which he keeps at Falmouth

Pasquale Zezza joined us from Italy some three years ago. He has been a registered insurance broker since 1986. He ran his own broking company which included many yacht owning clients. Pasquale is multilingual and also a very keen yachtsman.

Pam Klein is an Associate of the Chartered Insurance Institute having concentrated on marine subjects in achieving the diploma. She is the Executive in charge of the Marine Team and is very involved in the yacht and classic boat account.

### Our Service Ethos:

The Marine Team at Hayes Parsons includes a total of eight staff and, whilst they are all involved in the pleasure boat aspect of the business, the above are perhaps the first contact. The ethos of Hayes Parsons recognises that the most important assets we have are our clients and our staff. Perhaps it is old fashioned but we consider that a personal service is of paramount importance.

In addition to marine related business the company has sections dealing with commercial, education and personal business risks.



### 'Lively Lady' the story continues.....

Hayes Parsons Marine is proud to be associated with 'Lively Lady' the yacht Alec Rose sailed solo non stop around the world during 1965 and 1966

After the record breaking trip the vessel was donated to the city of Portsmouth and is now operated by the Meridian Trust.

Alan Priddy the renowned yachtsman nurtured a dream to recreate the round the world trip but with a crew of young people who are hoping to improve their sailing skills along with an opportunity to visit new countries.

Hayes Parsons Marine is pleased to have arranged insurance for Lively Lady on her trip and sponsored her, supporting this extremely worthwhile project.

### The Future's Bright.....Hayes Parsons joins the Westinsure Alliance

On 4th October 2006 Hayes parsons joined a 66 strong band of brokers in the Westinsure Alliance which gives us access to a wider market and even better service standards.



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